



Randy Cude

Managing Director
CA DRE #01005000

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SPECTRUM
COMMERCIAL REAL ESTATE, INC.

PROFESSIONAL PROFILE

- Randy Cude is the Managing Director of Spectrum CRE® LA North division, a commercial brokerage, property management, and investment advisory service firm specializing in industrial, retail, office, and ground-up development real estate.

Before coming to Spectrum CRE®, Randy was one of NAI Capital's top-producing brokers and Senior Vice President of their LA North office located in Valencia, California. As Managing Director of Spectrum CRE® LA North Office, Randy specializes in institutional portfolio management and the leasing, acquisitions, development, and dispositions of commercial real estate.

● BACKGROUND & EXPERIENCE

Randy was raised in the real estate industry through his father. He spent many of his younger days working on construction projects where he learned about real estate from the ground up. He has been a licensed real estate broker for almost thirty-five years and has substantial regional market expertise in commercial sales, leasing, institutional portfolio management, and foreclosures.

Randy is a leading expert on the submarkets in the Santa Clarita and Antelope valleys. During his extensive career, he has represented a many organizations and has been involved with thousands of assignments.


As a local expert, Randy has been recognized by Santa Clarita Valley Economic Development Corporation and Santa Clarita Valley Business Journal with multiple awards for his outstanding performance in the industry.


Throughout his career, Randy has represented tenants and landlords and has been involved in the planning and developing of ground-up retail projects. He has leased spaces to regional and national retail brands such as Yoshinoya, Waba Grill, 7-11, Carl's Jr.,

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PROFESSIONAL PROFILE

● BACKGROUND & EXPERIENCE (Cont'd)

Starbucks, Menchie's, Baja Fresh, Little Caesars, Domino's Pizza, Chronic Tacos, IHOP, Cycle Up, Walgreens, Planet Fitness, LA Fitness, Vallarta Market, and more.

In addition, Randy has been instrumental in the evaluation, sales, property management, and marketing of hundreds of properties for more than twenty-five institutional lenders, such as Fannie Mae, Freddy Mac, EMC Mortgage, and Coast Federal, with thousands of market evaluations completed. Lenders and landlords depend on him for their acquisition, marketing, and maintenance needs and the continued improvement of their portfolios.

● EDUCATIONAL BACKGROUND

California State University, Northridge

Real Estate and Finance Major

Glendale Community College

Associate of Science

Continued Real Estate Courses:

UCLA: Real Estate Law - AIR, Contract Sales and Leasing

Appraisal Institute: Real Estate Evaluations - Income and Sales

● PROFESSIONAL AFFILIATIONS & DESIGNATIONS:

ICSC: International Council of Shopping Centers

CAR: California Association of Realtors

SRAR: Southland Association of Realtors

AIR: American Industrial Real Estate Association

Santa Clarita Chamber of Commerce

Valley Industrial Association

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